

Document #7

been identified in an application **filed** on your behalf, you have already been assigned an Entity Number. If you do not have a record of your Entity Number, **or** if you have never been assigned such a number, please call the SLD Client Service Bureau at 1-888-203-8100.

Item **(4)(a)-(4)(d)** – Provide your full mailing address, whether a street address, Post Office Box number, or route number. **You** are strongly encouraged to provide a street address rather than a Post Office Box if possible, as the Fund Administrator may need to contact you via overnight or express delivery. In addition, please provide your telephone number (with area code and extension), fax number (including area code), and e-mail address (if you have one).

Item **(5)** – Check the **one** box that best describes the type of application you are filing. If you are filing **as** a library (outlet/branch, system, or library consortium applying as a library), you should check the first box. If **you are** filing as an individual school, **you** should check the second box. If you are filing as a school district, you should check the third box. If you are filing as a consortium, you should check the fourth box. (**You** may be a consortium of schools, libraries, **or** some combination of the above which may or may not include ineligible entities.)

Item **(@a)** – Provide the name of **the** person who should be contacted with questions about this application. This person should be able to answer questions regarding the information included on this form and the services you request, including how to obtain a copy of your request for proposal (RFP), if you have prepared one.

Item **(@@)-(@e)** – If the contact person's address, phone **number**, fax number, **or** e-mail address is different from those specified for the applicant (completed in Item **(4)**), please provide that information here. **You MUST** then check the preferred mode of contact. Wherever possible, **the** SLD will **use** this mode to contact you.

C. Block 2: Summary Description of Needs or Services Requested

Block 2 of Form **470** **asks** you to describe the services you desire

Item **(7)**– Specify here the kind(s) of services requested in this Form **470**. **You** may check one or more of these choices, depending on **the** range of services you will be including on one Form **470**.

Item **(7)(a)** – Check this box if this Form **470** requests services which are tariffed (telecommunicationsservices for which you do not have a signed, Written contract). **These** services require posting of a Form **470** for each funding year.

Item **(7)(b)** – Check this box if this Form **470** **requests** Internet access, cellular service, or paging services provided on a month-to-month basis without a **written** contract. **These** services **require** posting of a Form **470** for each funding year.

If you owe a past due debt to the Federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide this information to these agencies through the matching of computer records when authorized.

If you do not provide the information requested on **this** form, **the** processing of your application may be delayed or your application may be returned to you without action.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, **44** U.S.C. § 3501, *et seq.* An agency may not conduct **or** sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

Public reporting burden for this collection of information is estimated to average four hours per response, including the **time** for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding **this** burden estimate or any other aspect of this collection of information, including suggestions **for** reducing the reporting burden, to the Federal Communications Commission, Performance Evaluation and Records Management Branch, Washington, DC 20554.

I. INTRODUCTION

- The purpose of the FCC Form 470 is to open a competitive bidding process for the services desired.
- **An** applicant cannot **seek** discounts for services in a category of service **on** the Form 471 if those services in those categories were not indicated on a Form 470.
- **The** Form 470 **MUST** be completed by **the** entity that will negotiate with potential service providers.
- **The** Form 470 cannot be completed by a service provider who will participate in the competitive process **as** a bidder. If a service provider is involved in preparing the Form 470 and that service provider appears on the associated Form 471, **this** will taint the competitive process and **lead** to denial of funding requests that rely on that Form 470.
- The Form **470** applicant is responsible for ensuring an open, fair competitive process and selecting the most cost-effective provider of the desired services.
- Applicants should save all competing bids for services to be able to demonstrate that the bid they chose is the most cost-effective, with price being the primary consideration.

Document #9

USAC

Schools and Libraries Division Forms List

Schools and Libraries Division
USAC
1

SLD Forms

- ◆ Form 470
- ◆ First Applicant Form to be filed
- ◆ Used by Applicants to begin competitive bidding process; indicates services being sought or RFP availability ✓
- ◆ Tariff and month-to-month services have to file annually
- ◆ Filed for services that will be newly contracted

Schools and Libraries Division
USAC
2

SLD Forms (cont'd)

- ◆ Form 471
- ◆ Filed by Applicant *AFTER* an agreement for tariff or month-to-month services entered or a contract awarded
- ◆ Must be filed during Application Window for each Program Year
- ◆ Specifies services ordered and Service Provider/SPIN

Schools and Libraries Division
USAC
3

Document #10

63-25-63 62:37 NETC

ID=505 722 5991

P89

HOME | CANCEL | HELP

FCC Form 470

Universal Service Program Description of Services Requested and Certification Form



Entity Number: 226513
Contact Person: Karen Leshner

Applicant's Form Identifier: NETCY51001
Phone Number: 505-722-7711 Ext. 51230

FCC Form

Approval by OMB
3060-0806

470

**Schools and Libraries Universal Service
Program Description of Services Requested
and Certification Form**

Do not write in this area

Form 470 Application Number: 608520000368898

19. The applicant includes: (Check one or both)

- a. ☒ schools under the statutory definitions of elementary and secondary schools found in the Elementary and Secondary Education Act of 1965, 20 U.S.C. Secs. 8801(14) and (25), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or
- b. ☐ libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any school (including, but not limited to) elementary and secondary schools, colleges and universities.

20. All of the individual schools, libraries, and library consortia receiving services under this application are covered by:

- a. ☒ individual technology plans for using the services requested in the application
- b. ☐ higher-level technology plans for using the services requested in the application
- c. ☐ no technology plan needed; application requests basic local and long distance telephone service only.

21. Status of technology plans (if representing multiple entities with mixed status, check both a and b):

- a. ☒ Technology plan(s) has/have been approved by a state or other authorized body.
- b. ☐ Technology plan(s) will be approved by a state or other authorized body.
- c. ☐ The application requests basic local and long distance telephone service only; no technology plan needed.

22. ☒ I certify that the services the applicant purchases at discounts provided by 47 U.S.C. Sec. 254 will be used solely for educational purposes and will not be sold, resold, or transferred in consideration for money or any other thing of value.

23. ☐ I represent that support under this support mechanism is conditional upon the school(s) or

470

Schools and Libraries Universal Service Description of Services Requested and Certification Form

Form 470 Application Number: 608520000368898

Applicant's Form Identifier: NETCY51001

Application Status: CERTIFIED

Posting Date: 10/31/2001

Allowable Contract Date: 11/26/2001

Certification Received Date: 11/02/2001

1. Name of Applicant:
NAVAJO EDUCATION TECHNOLOGY CONSORTIUM

2. Funding Year:
07/01/2002 - 06/30/2003

3. Your Entity Number
226513

4. Applicant's Street Address, P.O.Box, or Route Number

a. Street

PO BOX 1318

City

GALLUP

State

NM

Zip Code 5Digit

87305

Zip Code 4Digit

b. Telephone number

(505) 722- 7711

ext.

51230

c. Fax number

(505) 722- 6991

d. E-mail Address

klesher@gmcs.k12.nm.us

5. Type Of Applicant (Check only one box)

☐ Library (including library system
a library)

☐

☐

rep

☒

consortia)

6a. Contact Person's Name: Karen Leshner

6b. Applicant's Street Address, P.O.Box, or Route Number (if different from item 4)

☐ PO BOX 1318

City

GALLUP

State

NM

Zip Code 5Digit

87305

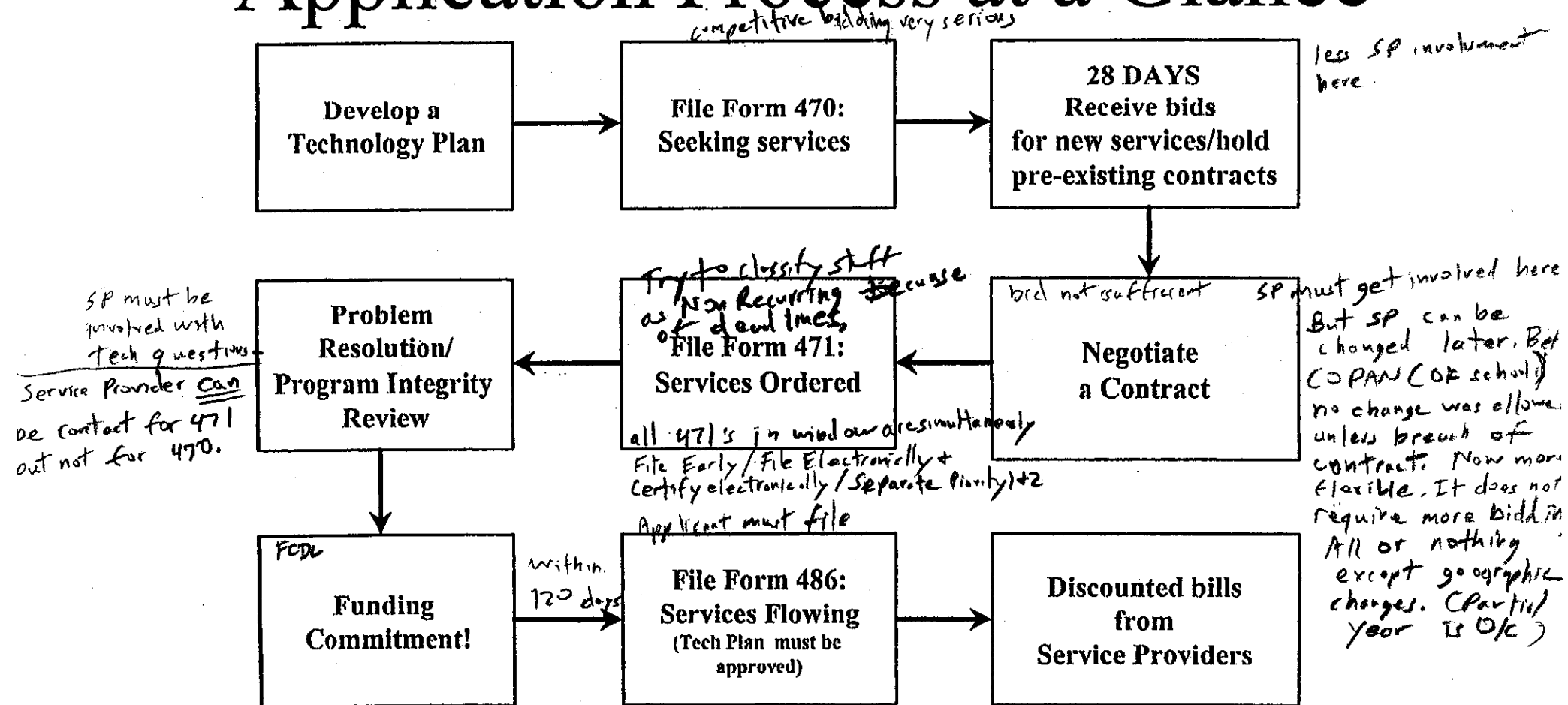
Zip Code 4Digit

☐ 6c. Telephone Number (10 digits + ext.) (505) 722- 7711

Document #11

c

Application Process at a Glance



Document #12

Karen Leshner

From: Thomas, Al L [ALLThomas@IKON.com]
 Sent: Monday, November 26, 2001 11:11 AM
 To: 'klesher@gmcs.k12.nm.us'
 Cc: Matt Bundy (E-mail)
 Subject: ERATE 470 response

Good Morning Karen,

I just talked to you on the phone about your 470 and I wanted to give you some information about IKON.

IKON currently provides technical services Window Rock USD, Ganado USD, and Chinle USD. Chinle was a very small project but I had to list it anyway. We provide data network, Voice over IP, Video over IP, and maintenance for K-12 schools. I have been working K-12 schools technology for seven years. I understand some of the special challenges faced by the teachers and administrative staff in education. Each project is segmented into five areas:

Discovery - Learn everything that touches this project.

Design - What is the right solution that will meet the requirements without gold plating the project.

Planning - When should equipment be ordered to meet the schools time schedule. What engineers with what skill sets are required.

Implementation - Actually installing the equipment and software. This step is usually very easy because of all the upfront work. Most implementations work correctly on the initial install. The ones that don't usually only require minor adjustments and are caused by changes in the environment after the Discovery.

Support - This can be as simple as warranty support like we supply at Window Rock USD or as involved as regular maintenance like we supply at Ganado USD.

I am including Matt Bundy in this email for wiring issues. Matt works for a company called ComLink. IKON supplies everything from the wall out. ComLink supplies everything inside the wall. ComLink has done extensive work in Northern Arizona and is the only company that I have received a complement from a building inspector about. The building inspector couldn't find anything wrong and that was a first for him.

Please provide contact information for specifications, prebid conference's and site survey opportunities. Anything that will allow us to more accurately provide a proposal for this project.

Thanks for your time.

Al Thomas
 IKON Office Solutions
 Business Development Manager
 V - (928) 774-5141 Ext 230
 V - (800) 352-8735 Ext 230
 F - (928) 774-5299
 Cell - (928) 380-1106

ALLThomas@IXON.COM

Karen Lesher

From: Scott Stewart [scott.sales@thruputsolutions.net]
Sent: Thursday, November 08, 2001 11:48 AM
To: klesher@nms.k12.nm.us
Subject: Karen Lesher, Navaho Educ Tech Consortium - Satellite

Dear Karen,

My name is Scott Stewart and I am contacting you in reference to your 470 application that I reviewed at the Universal Service Administrative Company website at www.usa.net. It is very likely that we can meet the needs outlined in your application. The purpose of this note is to give you a little more information to help you make the best decision on a provider.

Thruput Solutions, Inc. is a Utah based company established in 1995 with over 1000 customers nation-wide. We specialize in satellite internet service with a mission of providing the most reliable, cost effective internet solution backed by unparalleled service and support. Our service has helped many organizations receive high speed internet connectivity that would not normally have been achieved through traditional methods. Some of our clients even use our service as a back-up to their primary connection. In addition to permanent service, Thruput also works with those needing a temporary internet connection for projects and special events.

Some New Mexico Schools that currently utilize our technology include Laguna, Questa, Pine Hills and Dulce, and the list is growing.

Please take a moment to review our website at <http://www.thruputsolutions.net>.

I have attached a helpful document to give a better understanding of our technology and how we can help your organization. You may request a quote from our website or contact us by phone at (801) 746-0333.

If your needs have already been met, please pass this information on to colleagues that are currently searching for a reliable, cost effective temporary or permanent internet solution.

Best Regards,
Scott Stewart
Thruput Solutions, Inc.
www.thruputsolutions.net
(801) 746-0333

Karen Leshner

From: John Stanley [jstanley@bizcoarizona.com]
Sent: Tuesday, November 20, 2001 11:02 AM
To: klesher@gmcs.k12.nm.us
Cc: Bruce Suback (E-mail)
Subject: Broadband Access with E-Rate



BIZCO **School Access**
technologies

Karen,

Thanks for giving me an overview of your upcoming project. This should give you an idea of some of our offerings.

Bizco Technologies is the Southwest representative for School Access. We are experienced in providing services to rural schools and we are very familiar with the E-RATE funding program.

We are confident that you will want to incorporate School Access into your E-RATE plans because we offer...

1. Broadband Internet Access Regardless of Location
2. Content Filtering
3. E-mail
4. Web Hosting
5. Distance Education Hosting
6. Security
7. Internet Optimization
8. Support Services

More details regarding our offerings are contained in the attached Word document. Please take the time to review it when you get a chance.

Thank you for forwarding this to your consultants. Feel free to call me if you have any questions.

John Stanley
Senior Solutions Specialist
BizCo Technologies www.bizcotech.com
(520) 319-8797
jstanley@bizcoarizona.com

Karen Leshner

From: Jered Ellingson [JeredE@clh.com]
Sent: Friday, August 10, 2001 4:11 PM
To: klesher@gmcs.k12.nm.us
Subject: NETC & CLH Team

Hi Karen,

Here is some information that you might need concerning our contracts.

CLH International Inc. contract numbers-

CES Contract# 98009

MESC Contract# 98-CLH-0306

GSA Contract# GSA-26F-3055D

Az. State Contract# AD990005-005

I tried to call John at Red Mesa to see if there are any special hardware requirements on the PC's for NETC. However his voice mail picked up and I left a message. I also found the NETrain web page listing the school districts utilizing NETC. It has the phone numbers for the district offices but no contact person to get in touch with. Would you happen to have a list of NETC contacts for the different districts?

I'll put a system configuration together and fax it over as soon as I get some feedback from John on the requirements or hear from you.

Thanks again for the opportunity.

Jered Ellingson
Senior Account Manager
1-800-800-1834 x225
fax 480-480-1582
jered@clh.com

Diana Loo
Sales assistant
x204
dianal@clh.com

Karen Leshar

From: Jeff Patterson [jeffpatterson@gaggle.net]
Sent: Friday, December 21, 2001 11:18 PM
To: klesher@gmcs.k12.nm.us
Subject: request for e-rate bid information

Karen,

I saw on your E-Rate form 470 that you are requesting email services for your district. I would like to have the opportunity to bid on these services.

Gaggle specializes in providing safe, teacher controlled email accounts for students. We currently have over 30 schools from New Mexico signed up for the service.

Can you tell me more about the number of user accounts and the number of school sites you need as well as any special requirements.

Thanks

Jeff Patterson

WWW.Gaggle.Net - Safe student email accounts controlled by your school.

Jeff Patterson
Tel: 818-784-6101
Fax: 818-784-6304
jeffpatterson@gaggle.net
<http://www.ftcpublishing.com>

Developer of the HyperStudio Project Resource Kit, Sound Companion for HyperStudio, Lesson Plan Helper and the Reading Success for KGs series.

Karen Leshar

From: Heath Bromley [hbromley@teradon.com]
Sent: Monday, July 16, 2001 11:04 AM
To: klesher@gmcs.k12.nm.us
Subject: Teradon

Karen,

It was extremely nice to speak with you today. As discussed, I am sending you my contact information and web links to our web site. I hope to be of assistance to you in developing further your consortiums video technology initiatives. I will be in my office all week next week and would like to have another conversation with you then in efforts to schedule some time for us to get together. Thanks again for your time and your interest in Teradon's Media Management Solutions.

Respectfully Yours,

Heath D.S. Bromley
Director of Marketing
Teradon Industries, Inc.
Office # (505) 898-7230 ext. 109
Toll Free # (800) 326-8911
Fax # (800) 326-8911
Hbromley@teradon.com
www.teradon.com

Karen Leshar

From: Andre J. Trotter [trotter@newmexico.com]
Sent: Wednesday, November 14, 2001 10:18 PM
To: klesher@gmcs.k12.nm.us
Subject: Thank you

Karen,

Thanks for taking time from your busy schedule to meet with me today.
We appreciate your support with Lynn for Erate work.

Andy

-

Andre J. Trotter, Vice President for Educational Sales
Solutions Integrators
187 Maple Drive
Los Alamos, New Mexico 87544
Inside Sales 800-755-9535
505-661-6093 Bus
505-660-4533 Cell
505-661-6358 Fax
Get Your Prices Quotes off our Web Site <http://www.silnrm.com>
trotter@newmexico.com

Featured Computers - IBM, Compaq, HP, MICRON, Gateway, and MicroSmart
Cisco Authorized Re-Seller
Service Provider Identification Number (SPIN) 143022751.
STATE OF NEW MEXICO RFP 05-000-00-00095
ALBUQUERQUE PUBLIC SCHOOLS RFP 2001-081-DJ

Karen Leshar

Ben Jensen [e-rate@tamsco.com]
Thursday, November 08, 2001 1:10 PM
Karen Leshar
E-rate Services 2002 School Year



E-rateServices.pdf

Navajo Education Technology Consortium
Gallup, NM 87305-

Dear E-rate Applicant,

Tamsco is a provider of E-rate funded services including, high speed satellite internet access, and local area network (LAN) maintenance. Attached is a brochure that describes in more detail the services that we provide.

For additional information call or email the contact provided in the brochure.

The enclosed document is a .pdf file. You will need a viewer to read it. Here is a link to download Acrobat Reader for free. <http://www.adobe.com/products/acrobat/readstep.html> Just click the URL or copy and paste it into your browser.

TAMSCO Telecommunications
219 1st St. E.
Polson, MT 59860
(800) 330-0784
SPIN 143021118

Karen Leshner

From: Brian Arland [barland@tri-1.com]
Sent: Monday, October 15, 2001 3:28
To: klesher@gmcs.k12.nm.us
Subject: Consulting Services TRI

Karen,

Thank you again, for taking the time out of your busy schedule to speak with me today. I hope to be a very valuable resource for you and the Navajo Educational Technology Consortium. As I had mentioned on the phone, we are currently consulting several different school districts, cities, and federal government institutions in the area of telecommunications and information technologies. TRI offers independent and unbiased analysis with absolutely no affiliations to any of the industry products or services.

Please feel free to also visit our website www.tri-1.com for additional information.

Sincerely,

Brian

Brian J. Arland
Business Development
480.391.3800
www.tri-1.com

rrr